To the Board of Directors
National Association of Agricultural Educators, Inc.
Lexington, Kentucky 40546

Management is responsible for the accompanying financial statements of National Association of Agricultural Educators, Inc. (a nonprofit organization), which comprise the statement of financial position as of August 31, 2021 and the related statement of activities for the two months then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

The supplementary information contained in the Schedules of Actual vs. Budget, Convention Revenue and Expenses, CASE Initiative Revenue and Expenses, and National Teach Ag Campaign Revenue and Expenses is presented for purposes of additional analysis and is not a required part of the basic financial statements. This information is the representation of management. The information was subject to our compilation engagement, however, we have not audited or reviewed the supplementary information and, accordingly, do not express and opinion, a conclusion, nor provide any form of assurance on such supplementary information.

Management has elected to omit substantially all the disclosures and the statement of cash flows required by accounting principles generally accepted in the United States of America. If the omitted disclosures and statement of cash flows were included in the financial statements, they might influence the user’s conclusions about the Organization’s financial position, changes in net assets, and cash flows. Accordingly, these financial statements are not designed for those who are not informed about such matters.

The Livesay Group, PLLC

November 24, 2021
ASSETS

Current Assets
- Cash on Deposit $ 1,361,500
- Accounts Receivable 823,773
- Investments - Operating Fund 1,114,478
- Investments - Life Membership Fund 448,714
- Inventory 5,000
- Prepaid Expenses 19,058
  Total Current Assets 3,772,523

Property and Equipment
- Property and Equipment - CASE Initiative (net of accumulated depreciation) 7,010
- Property and Equipment (net of accumulated depreciation) 48,832
  Total Property and Equipment 55,842

Other Assets
- Deposit 4,814

TOTAL ASSETS $ 3,833,179

LIABILITIES AND NET ASSETS

LIABILITIES
- Accounts Payable $ 67,414
- Accrued Leave Payable 38,777
- Other Current Liabilities 6,291
  Total Liabilities 112,482

NET ASSETS
- Unrestricted Net Assets:
  - Current Operation 1,959,373
  - Board Designated for Special Purposes 362,358
  - CASE Initiative 1,398,966
  Total Net Assets 3,720,697

TOTAL LIABILITIES AND NET ASSETS $ 3,833,179

SEE ACCOMPANYING ACCOUNTANTS’ REPORT
## Statement of Activities

For the Two Months Ended August 31, 2021

### Unrestricted

<table>
<thead>
<tr>
<th></th>
<th>Current Operations</th>
<th>Board Designated</th>
<th>CASE Initiative</th>
<th>Total</th>
</tr>
</thead>
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<tr>
<td><strong>Revenue, Gains and Losses</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Membership Dues</td>
<td>$128,180</td>
<td>$3,840</td>
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<td>$132,020</td>
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<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
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<tr>
<td>Sponsorship and Awards</td>
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<td>-</td>
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<td>Merchandise Sales</td>
<td>49</td>
<td>-</td>
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<td>49</td>
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<tr>
<td>Contributions</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
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<tr>
<td><strong>Net Realized and Unrealized Gains (Losses) on Securities</strong></td>
<td>$34,777</td>
<td>$15,331</td>
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<td>$50,108</td>
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<td>-</td>
<td>-</td>
<td>287,392</td>
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<td>-</td>
<td>-</td>
<td>1,262,513</td>
<td>1,262,513</td>
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<tr>
<td>Other Income</td>
<td>5,811</td>
<td>-</td>
<td>-</td>
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<tr>
<td><strong>Total Revenue, Gains and Losses</strong></td>
<td>462,011</td>
<td>19,485</td>
<td>1,262,513</td>
<td>1,744,009</td>
</tr>
<tr>
<td><strong>Net Assets Released from Restrictions</strong></td>
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<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Revenue, Gains and Losses and Reclassifications</strong></td>
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<td>19,485</td>
<td>1,262,513</td>
<td>1,744,009</td>
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<tr>
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<td></td>
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<td><strong>Total Expenses</strong></td>
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<td>-</td>
<td>994,017</td>
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<td><strong>INCREASE (DECREASE) IN NET ASSETS</strong></td>
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<td>19,485</td>
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<td>1,130,470</td>
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<td><strong>$1,959,373</strong></td>
<td><strong>$362,358</strong></td>
<td><strong>$1,398,966</strong></td>
<td><strong>$3,720,697</strong></td>
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SEE ACCOMPANYING ACCOUNTANTS' REPORT
## Case Initiative Net Income

<table>
<thead>
<tr>
<th>Code</th>
<th>Month</th>
<th>Month</th>
<th>Month</th>
<th>YEAR TO DATE</th>
<th>YEAR</th>
<th>YEAR</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Actual</td>
<td>Budget</td>
<td>Variance</td>
<td>Actual</td>
<td>Budget</td>
<td>Variance</td>
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<tr>
<td>1032</td>
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<td>62,500</td>
<td>250,000</td>
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## NTAC Staff Grant Rev

<table>
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<tr>
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<th>Month</th>
<th>Month</th>
<th>Month</th>
<th>YEAR TO DATE</th>
<th>YEAR</th>
<th>YEAR</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Actual</td>
<td>Budget</td>
<td>Variance</td>
<td>Actual</td>
<td>Budget</td>
<td>Variance</td>
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<tr>
<td>1034</td>
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<td>38,000</td>
<td>(19,000)</td>
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## Convention Net Income

<table>
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<th>Month</th>
<th>Month</th>
<th>YEAR TO DATE</th>
<th>YEAR</th>
<th>YEAR</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Actual</td>
<td>Budget</td>
<td>Variance</td>
<td>Actual</td>
<td>Budget</td>
<td>Variance</td>
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<tr>
<td>1036</td>
<td>3,682</td>
<td>(184,350)</td>
<td>188,032</td>
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## CASE Initiative Net Income

<table>
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<tr>
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<th>Month</th>
<th>YEAR TO DATE</th>
<th>YEAR</th>
<th>YEAR</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Actual</td>
<td>Budget</td>
<td>Variance</td>
<td>Actual</td>
<td>Budget</td>
<td>Variance</td>
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<tr>
<td>1038</td>
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<td>268,496</td>
<td>268,496</td>
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## NTAC Net Income

<table>
<thead>
<tr>
<th>Code</th>
<th>Month</th>
<th>Month</th>
<th>Month</th>
<th>YEAR TO DATE</th>
<th>YEAR</th>
<th>YEAR</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>Actual</td>
<td>Budget</td>
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## REVENUE

<table>
<thead>
<tr>
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<th>Month</th>
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<th>Month</th>
<th>YEAR TO DATE</th>
<th>YEAR</th>
<th>YEAR</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Actual</td>
<td>Budget</td>
<td>Variance</td>
<td>Actual</td>
<td>Budget</td>
<td>Variance</td>
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<tr>
<td>4010</td>
<td>105,055</td>
<td>30,250</td>
<td>74,805</td>
<td>126,680</td>
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<tr>
<td>4020</td>
<td>3,840</td>
<td>-</td>
<td>3,840</td>
<td>3,840</td>
<td>-</td>
<td>3,840</td>
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<td>4030</td>
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<td>-</td>
<td>-</td>
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## EXPENSES

<table>
<thead>
<tr>
<th>Code</th>
<th>Month</th>
<th>Month</th>
<th>Month</th>
<th>YEAR TO DATE</th>
<th>YEAR</th>
<th>YEAR</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>Actual</td>
<td>Budget</td>
<td>Variance</td>
<td>Actual</td>
<td>Budget</td>
<td>Variance</td>
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<tr>
<td>8010</td>
<td>33,042</td>
<td>19,121</td>
<td>13,921</td>
<td>70,375</td>
<td>229,454</td>
<td>(159,079)</td>
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<tr>
<td>8015</td>
<td>4,858</td>
<td>-</td>
<td>4,858</td>
<td>9,661</td>
<td>-</td>
<td>9,661</td>
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<tr>
<td>8020</td>
<td>2,755</td>
<td>3,951</td>
<td>(1,196)</td>
<td>6,646</td>
<td>47,411</td>
<td>(40,765)</td>
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<td>1,171</td>
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<td>17,553</td>
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<td>-</td>
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<td>(833)</td>
<td>875</td>
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<td>(9,125)</td>
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<tr>
<td>8060</td>
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<td>687</td>
<td>2,786</td>
<td>8,290</td>
<td>(5,464)</td>
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<tr>
<td>8080</td>
<td>800</td>
<td>800</td>
<td>-</td>
<td>1,600</td>
<td>9,600</td>
<td>(8,000)</td>
</tr>
<tr>
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<td>1,050</td>
<td>500</td>
<td>550</td>
<td>2,101</td>
<td>6,000</td>
<td>(3,899)</td>
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<tr>
<td>8160</td>
<td>4,750</td>
<td>2,500</td>
<td>2,250</td>
<td>9,500</td>
<td>30,000</td>
<td>(20,500)</td>
</tr>
<tr>
<td>8170</td>
<td>359</td>
<td>500</td>
<td>(141)</td>
<td>717</td>
<td>6,000</td>
<td>(5,283)</td>
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<td>2,679</td>
<td>500</td>
<td>2,179</td>
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<td>646</td>
<td>2,375</td>
<td>3,318</td>
<td>7,750</td>
<td>(4,432)</td>
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<td>1,225</td>
<td>417</td>
<td>808</td>
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<td>-</td>
<td>125</td>
<td>(125)</td>
<td>1,082</td>
<td>1,500</td>
<td>(418)</td>
</tr>
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<td>(83)</td>
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<td>-</td>
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<tr>
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<td>13</td>
<td>569</td>
<td>582</td>
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<td>432</td>
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<td>(833)</td>
<td>595</td>
<td>10,000</td>
<td>(9,405)</td>
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<td>1,530</td>
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<td>(14,497)</td>
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### NATIONAL ASSOCIATION OF AGRICULTURAL EDUCATORS, INC.

Schedule of Actual vs. Budget
For the One and Two Months Ended August 31, 2021

<table>
<thead>
<tr>
<th>CODE</th>
<th>MONTH</th>
<th>MONTH</th>
<th>MONTH</th>
<th>YEAR TO DATE</th>
<th>YEAR</th>
<th>YEAR</th>
</tr>
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<td>BUDGET</td>
<td>VARIANCE</td>
<td>ACTUAL</td>
<td>BUDGET</td>
<td>VARIANCE</td>
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<td>Interest Expense</td>
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<td>-</td>
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<td>-</td>
<td>-</td>
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<tr>
<td>8225</td>
<td>Promotion &amp; Marketing Exp</td>
<td>63</td>
<td>625</td>
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<td>1,328</td>
<td>7,500</td>
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<td>Merchandise Exp</td>
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<td>210</td>
<td>3,000</td>
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<td>8262</td>
<td>Photocopies &amp; Machine Lease Exp</td>
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<td>125</td>
<td>70</td>
<td>407</td>
<td>1,500</td>
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<td>Postage - General Exp</td>
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<td>417</td>
<td>(406)</td>
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<td>Fines and Penalties</td>
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<td>-</td>
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<tr>
<td>8550</td>
<td>Scholarships - NatGeo/Cengage Exp</td>
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<td>7,500</td>
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<td>Travel - Special Project Exp</td>
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<td>8645</td>
<td>Travel - Regional Sec Exp</td>
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<td>Contractor Exp</td>
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<td>806</td>
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<td>Professional Development Exp</td>
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<td>Miscellaneous Exp</td>
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</tr>
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<td>FFA FND - Scholarships Exp</td>
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</tr>
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<td>-</td>
<td>91,750</td>
</tr>
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<td>FFA FND - TTTK Stipends Exp</td>
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<td>-</td>
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<td>9044</td>
<td>FFA FND - OPAP Exp</td>
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**NET INCOME (LOSS)**

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<th>VARIANCE</th>
<th>ACTUAL</th>
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<th>VARIANCE</th>
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<tr>
<td><strong>$ 51,384</strong></td>
<td><strong>$ 29,908</strong></td>
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<td><strong>$ 216,517</strong></td>
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SEE ACCOMPANYING ACCOUNTANTS' REPORT
### Schedule of Convention Revenue and Expenses

**For the One and Two Months Ended August 31, 2021**

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<th>CODE</th>
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<th>MONTH VARIANCE</th>
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<th>YEAR TO DATE BUDGET</th>
<th>YEAR TO DATE VARIANCE</th>
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<th>YEAR VARIANCE</th>
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<tr>
<td>5010</td>
<td>Conv’t - Registration Rev</td>
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<td><strong>5,000</strong></td>
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<td><strong>(114,200)</strong></td>
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<td><strong>$188,032</strong></td>
<td><strong>$(184,350)</strong></td>
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<th>MONTH VARIANCE</th>
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<th>YEAR TO DATE BUDGET</th>
<th>YEAR TO DATE VARIANCE</th>
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<th>YEAR BUDGET</th>
<th>YEAR VARIANCE</th>
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<td>9011</td>
<td>Conv’t, Plaques &amp; Trophies Exp</td>
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<td>Conv’t, OC Exp</td>
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<td>Conv’t - Committee Leaders Exp</td>
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<td>Conv’t - Travel - Board of Directors Exp</td>
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<td>(23,000)</td>
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<td>1,318</td>
<td>15,000</td>
<td>(13,682)</td>
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<td>1,318</td>
<td>303,550</td>
<td>(302,232)</td>
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|      | **NET INCOME (LOSS)**                            | **$5,000**   | **(5,588)**  | **$10,588**     | **$3,682**          | **(184,350)**       | **$188,032**          |             |             |               |

SEE ACCOMPANYING ACCOUNTANTS' REPORT
### Schedule of CASE Initiative Revenue and Expenses

#### For the One and Two Months Ended August 31, 2021

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<th>CODE</th>
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<th>MONTH BUDGET</th>
<th>YEAR TO DATE VARIANCE</th>
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<th>YEAR BUDGET</th>
<th>YEAR VARIANCE</th>
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<td>10,000</td>
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<td>USDA PD-STEP Grant Rev</td>
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<td>CI Fees Rev</td>
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<td>271,475</td>
<td>226,800</td>
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<td>7,500</td>
<td>(5,100)</td>
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<td>(625)</td>
<td>7,500</td>
<td>(7,500)</td>
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<td>Ward's Kits Rev</td>
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<td><strong>1,262,513</strong></td>
<td><strong>862,436</strong></td>
<td><strong>400,077</strong></td>
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#### EXPENSES

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<td>623549</td>
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<td>623550</td>
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<td>623561</td>
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<td>623562</td>
<td>Fast Track LT Travel Exp</td>
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<td>623571</td>
<td>Immersive LT Stipends Exp</td>
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<td>623583</td>
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<tr>
<td>623600</td>
<td>Contractor Exp</td>
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<tr>
<td>623610</td>
<td>Salaries Exp</td>
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<td>2,704</td>
<td>3,071</td>
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<tr>
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<td>FICA &amp; Medicare Exp</td>
<td>503</td>
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Continued
### Schedule of CASE Initiative Revenue and Expenses

#### For the One and Two Months Ended August 31, 2021

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<tr>
<th>CODE</th>
<th>Description</th>
<th>MONTH ACTUAL</th>
<th>MONTH BUDGET</th>
<th>MONTH VARIANCE</th>
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<th>YEAR TO DATE BUDGET</th>
<th>YEAR TO DATE VARIANCE</th>
<th>YEAR ACTUAL</th>
<th>YEAR BUDGET</th>
<th>YEAR VARIANCE</th>
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<td>Employee Benefits Exp</td>
<td>460</td>
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<td>921</td>
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<td>625000</td>
<td>Management Fees Exp</td>
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<td>(1,250)</td>
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<td>15,000</td>
<td>(15,000)</td>
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<tr>
<td>627000</td>
<td>Promotion Exp</td>
<td>-</td>
<td>417</td>
<td>(417)</td>
<td>946</td>
<td>5,000</td>
<td>(4,054)</td>
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<tr>
<td>631000</td>
<td>Supplies Exp</td>
<td>-</td>
<td>208</td>
<td>(208)</td>
<td>205</td>
<td>2,500</td>
<td>(2,295)</td>
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<tr>
<td>632000</td>
<td>IT &amp; Technology Exp</td>
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<td>833</td>
<td>(833)</td>
<td>5,000</td>
<td>10,000</td>
<td>(5,000)</td>
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<tr>
<td>632100</td>
<td>IT Software Subscriptions Exp</td>
<td>2,010</td>
<td>1,042</td>
<td>968</td>
<td>4,435</td>
<td>12,500</td>
<td>(8,065)</td>
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<tr>
<td>635000</td>
<td>Travel -- Staff CI Exp</td>
<td>597</td>
<td>667</td>
<td>(70)</td>
<td>597</td>
<td>8,000</td>
<td>(7,403)</td>
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<td>635100</td>
<td>Travel -- Staff non-CI Exp</td>
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<td>3,750</td>
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<td>5,840</td>
<td>45,000</td>
<td>(39,160)</td>
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<td>(208)</td>
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<td>(2,500)</td>
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<td>636000</td>
<td>Depreciation Exp</td>
<td>35</td>
<td>8</td>
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<td>71</td>
<td>100</td>
<td>(29)</td>
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<td>CI Scholarships and Grants -- FFA FND Exp</td>
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<td>-</td>
<td>-</td>
<td>386,631</td>
<td>-</td>
<td>386,631</td>
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<td>740000</td>
<td>CI Scholarships and Grants -- Direct Exp</td>
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<td>-</td>
<td>15</td>
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<td>New Projects Expense</td>
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<td>147</td>
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<td>5,000</td>
<td>(3,514)</td>
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**TOTAL EXPENSE**

<table>
<thead>
<tr>
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<th>TOTAL BUDGET</th>
<th>TOTAL VARIANCE</th>
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<tbody>
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<td>204,588</td>
<td>63,619</td>
<td>140,969</td>
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<td></td>
<td>994,017</td>
<td>763,426</td>
<td>230,591</td>
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**NET INCOME (LOSS)**

<table>
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<th>TOTAL BUDGET</th>
<th>TOTAL VARIANCE</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>(78,976)</td>
<td>8,251</td>
<td>(88,709)</td>
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<tr>
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<td>268,496</td>
<td>99,010</td>
<td>169,486</td>
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SEE ACCOMPANYING ACCOUNTANTS' REPORT
## National Association of Agricultural Educators, Inc.

Schedule of National Teach Ag Campaign Revenue and Expenses

For the One and Two Months Ended August 31, 2021

<table>
<thead>
<tr>
<th>Code</th>
<th>Month</th>
<th>Month</th>
<th>Year to Date</th>
<th>Year</th>
</tr>
</thead>
<tbody>
<tr>
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<td>Actual</td>
<td>Budget</td>
<td>Variance</td>
<td>Actual</td>
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<td>NTAC -- FFA FND Rev</td>
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<td>NTAC -- non FFA FND Rev</td>
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<td>TOTAL REVENUE</td>
<td>1,560</td>
<td>38,369</td>
<td>$(36,809)</td>
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### EXPENSES

<table>
<thead>
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<th>Month</th>
<th>Year to Date</th>
<th>Year</th>
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</thead>
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<td>8951</td>
<td>Contractor Stipends Exp</td>
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<td>7,521</td>
<td>5,312</td>
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<td>Staff Salaries Exp</td>
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<td>Staff FICA &amp; Medicare Exp</td>
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<td>(502)</td>
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<td>8966</td>
<td>Staff Benefits Exp</td>
<td>208</td>
<td>-</td>
<td>208</td>
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<tr>
<td>8967</td>
<td>Staff Insurance Exp</td>
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<td>-</td>
<td>484</td>
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<td>Travel Exp</td>
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<td>5,218</td>
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<td>(229)</td>
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<td>(250)</td>
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<td>STAR Grants Exp</td>
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<td>8963</td>
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<td>Grants Exp</td>
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<td>Miscellaneous Exp</td>
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</tr>
</tbody>
</table>

**NET INCOME (LOSS)**

|            | - $ (35,711) | - $ (35,711) | $ (77,687) | - $ (77,687) |

SEE ACCOMPANYING ACCOUNTANTS' REPORT