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To the Board of Directors
National Association of
Agricultural Educators, Inc.
Lexington, Kentucky 40546

I have compiled the accompanying statement of financial position of the National Association of Agricultural Educators, Inc. as of April 30, 2010, the related statement of activities for the ten months then ended, and the accompanying supplementary information contained in the Schedule of Actual vs. Budgeted Amounts and Convention Revenue and Expenses, which is presented only for supplementary analysis purposes, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants.

A compilation is limited to presenting in the form of financial statements and supplementary schedules information that is the representation of management. I have not audited or reviewed the accompanying financial statements and supplementary schedules and accordingly, do not express an opinion or any other form of assurance on them.

Management has elected to omit substantially all of the disclosures and the statement of functional expenses and cash flows required by generally accepted accounting principles. If the omitted disclosures and statements of functional expenses and cash flows were included in the financial statements, they might influence the user's conclusions about the Organization's financial position, changes in net assets, and cash flows. Accordingly, these financial statements are not designed for those who are not informed about such matters.

Stephen D. Schnettler, PLLC

May 18, 2010

NATIONAL ASSOCIATION OF AGRICULTURAL EDUCATORS, INC.

Statement of Financial Position

April 30, 2010

ASSETS

Cash on deposit	\$ 78,033
Investments - operating fund	375,446
Investments - life membership fund	117,576
Investments - legislative fund	368
Investments - reserve fund	103,397
Accounts receivable	35,275
Prepaid expenses	9,706
Property and equipment	<u>7,564</u>

TOTAL ASSETS \$ 727,365

LIABILITIES AND NET ASSETS

LIABILITIES

Accounts payable	\$ 15,255
Accrued leave payable	18,459
Other current liabilities	<u>5,732</u>

TOTAL LIABILITIES 39,446

NET ASSETS

Unrestricted net assets:	
Current operation	567,371
Board designated for special purposes	118,688
Temporarily restricted net assets	<u>1,860</u>

TOTAL NET ASSETS 687,919

TOTAL LIABILITIES AND NET ASSETS \$ 727,365

SEE ACCOMPANYING ACCOUNTANT'S REPORT

NATIONAL ASSOCIATION OF AGRICULTURAL EDUCATORS, INC.
Statement of Activities
For the Ten Months Ended April 30, 2010

	<u>Unrestricted</u>			
	<u>Current</u>	<u>Board</u>	<u>Temporarily</u>	<u>Total</u>
	<u>Operations</u>	<u>Designated</u>	<u>Restricted</u>	
Revenue, Gains and Losses				
Membership dues	\$ 402,794	\$ 1,620	\$ -	\$ 404,414
Convention registration	83,892	-	-	83,892
Sponsorship and awards	24,950	-	-	24,950
Merchandise sales	6,681	-	-	6,681
Contributions	-	-	700	700
Management fees	-	-	-	-
Net realized and unrealized				
gains (losses) on securities	95,682	-	-	95,682
Interest and dividends	5,800	-	-	5,800
FFA Foundation projects	119,511	-	-	119,511
Other income	100,432	-	-	100,432
	<u>839,742</u>	<u>1,620</u>	<u>700</u>	<u>842,062</u>
Total Revenue, Gains and Losses				
	839,742	1,620	700	842,062
Net Assets Released from Restrictions	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total Revenue, Gains and Losses and Reclassifications	<u>839,742</u>	<u>1,620</u>	<u>700</u>	<u>842,062</u>
Expenses				
General expenses	513,025	-	-	513,025
FFA Foundation projects	108,021	-	-	108,021
Convention expenses	91,100	-	-	91,100
	<u>712,146</u>	<u>-</u>	<u>-</u>	<u>712,146</u>
Total expenses				
	712,146	-	-	712,146
INCREASE (DECREASE) IN NET ASSETS	127,596	1,620	700	129,916
NET ASSETS AT BEGINNING OF PERIOD	<u>439,775</u>	<u>117,068</u>	<u>1,160</u>	<u>558,003</u>
NET ASSETS AT END OF PERIOD	<u>\$ 567,371</u>	<u>\$ 118,688</u>	<u>\$ 1,860</u>	<u>\$ 687,919</u>

SEE ACCOMPANYING ACCOUNTANT'S REPORT

NATIONAL ASSOCIATION OF AGRICULTURAL EDUCATORS, INC.
Schedule of Actual vs. Budget
For the Ten Months Ended April 30, 2010

	MONTH ACTUAL	MONTH BUDGET	MONTH SVARIANCE	YEAR TO DATE ACTUAL	YEAR BUDGET	YEAR SVARIANCE
REVENUE						
Member dues	\$ 2,200	\$ 32,322	\$ (30,122)	\$ 378,664	\$ 387,860	\$ (9,196)
Corporate membership dues	1,500	2,688	(1,188)	25,750	32,250	(6,500)
Delmar scholarships	-	625	(625)	-	7,500	(7,500)
Foundation management fees	-	-	-	-	-	-
MBNA affinity credit card program	-	58	(58)	496	700	(204)
Toyota vehicle lease management fee	-	-	-	-	-	-
Interest and dividends	15	500	(485)	4,780	6,000	(1,220)
Net realized and unrealized gains (losses) on securities	5,360	-	5,360	95,682	-	95,682
Merchandise sales	219	708	(489)	6,681	8,500	(1,819)
Investment income, Life Fund	51	125	(74)	1,020	1,500	(480)
Contributions, Legislative Fund	-	-	-	700	-	700
Miscellaneous income	-	167	(167)	3,000	2,000	1,000
National Teach Ag Campaign	1,750	-	1,750	41,760	-	41,760
Teacher crisis fund	-	-	-	671	-	671
Risk management education	-	1,000	(1,000)	14,376	12,000	2,376
Webinar revenue	-	2,083	(2,083)	4,100	25,000	(20,900)
FFA Foundation project - TTTK	-	4,658	(4,658)	56,300	55,900	400
FFA Foundation project - OPAP	-	1,075	(1,075)	11,404	12,900	(1,496)
FFA Foundation project - OMSP	-	1,250	(1,250)	10,879	15,000	(4,121)
FFA Foundation project - OT	-	1,075	(1,075)	10,465	12,900	(2,435)
FFA Foundation project - OYM	-	1,075	(1,075)	9,963	12,900	(2,937)
FFA Foundation project - Greenhouse	-	-	-	20,500	-	20,500
Convention net income	-	4,563	(4,563)	53,771	44,750	9,021
TOTAL REVENUE	11,095	53,972	(42,877)	750,962	637,660	113,302
EXPENSES						
Salaries	18,412	18,914	(502)	196,453	226,962	(30,509)
Taxes and benefits	4,951	4,654	297	50,235	55,843	(5,608)
Computer service	75	125	(50)	283	1,500	(1,217)
Telephone	457	333	124	3,873	4,000	(127)
Accounting	450	1,000	(550)	11,500	12,000	(500)
Depreciation	564	583	(19)	5,539	7,000	(1,461)
Rent	-	625	(625)	7,500	7,500	-
Insurance	352	500	(148)	4,710	6,000	(1,290)
Legal	-	83	(83)	-	1,000	(1,000)
Office Supplies	920	417	503	5,456	5,000	456
Bank charges and investment fees	33	8	25	1,653	100	1,553
Printing, general	1,528	458	1,070	2,276	5,500	(3,224)
Staff training	-	83	(83)	-	1,000	(1,000)
Taxes and licenses	-	5	(5)	48	60	(12)
Memberships and contributions	-	1,000	(1,000)	10,726	12,000	(1,274)
Travel, staff	3,228	1,856	1,372	21,942	22,275	(333)
Promotion and marketing	3,112	2,083	1,029	23,229	25,000	(1,771)
Board operations	3,839	-	3,839	3,839	-	3,839
Merchandise and diaries	-	833	(833)	1,373	10,000	(8,627)
Photocopying	15	8	7	15	100	(85)
Postage, general	536	333	203	4,212	4,000	212
Professional liability insurance	-	3,075	(3,075)	37,125	36,905	220
Public relations	-	42	(42)	153	500	(347)
Scholarships	-	625	(625)	11,250	7,500	3,750
Travel, regional secretaries	1,121	713	408	11,644	8,550	3,094
Travel, board of directors	-	3,083	(3,083)	18,032	37,000	(18,968)
Nat'l Teach Ag Campaign	5,549	-	5,549	46,470	-	46,470
FFA Foundation project - TTTK	-	4,658	(4,658)	69,948	55,900	14,048
FFA Foundation project - OPAP	-	1,075	(1,075)	9,847	12,900	(3,053)
FFA Foundation project - OMSP	-	1,250	(1,250)	9,676	15,000	(5,324)
FFA Foundation project - OT	-	1,075	(1,075)	9,612	12,900	(3,288)
FFA Foundation project - OYM	-	1,075	(1,075)	8,938	12,900	(3,962)
FFA Foundation project - Greenhouse	-	-	-	18,000	-	18,000
NPS expense	6,020	667	5,353	7,182	8,000	(818)
Webinar expense	99	583	(484)	891	7,000	(6,109)
Teacher crisis fund	500	-	500	1,000	-	1,000
Communities of practice expense	-	333	(333)	6,416	4,000	2,416
Miscellaneous	-	-	-	-	-	-
TOTAL EXPENSES	51,761	52,155	(394)	621,046	625,895	(4,849)
NET INCOME (LOSS)	\$ (40,666)	\$ 1,817	\$ (42,483)	\$ 129,916	\$ 11,765	\$ 118,151

SEE ACCOMPANYING ACCOUNTANT'S REPORT

NATIONAL ASSOCIATION OF AGRICULTURAL EDUCATORS, INC.
Schedule of Convention Revenue and Expenses
For the Ten Months Ended April 30, 2010

	<u>MONTH</u> <u>ACTUAL</u>	<u>MONTH</u> <u>BUDGET</u>	<u>MONTH</u> <u>\$VARIANCE</u>	<u>YEAR TO DATE</u> <u>ACTUAL</u>	<u>YEAR</u> <u>BUDGET</u>	<u>YEAR</u> <u>\$VARIANCE</u>
REVENUE						
Convention, registration	\$ -	\$ 6,396	\$ (6,396)	\$ 83,892	\$ 76,750	\$ 7,142
Convention, tickets/workshops	-	-	-	-	-	-
Convention, trade show	-	-	-	1,500	-	1,500
Convention - Ideas Unlimited	-	-	-	5,000	-	5,000
Convention - Teacher Mentor	-	-	-	4,250	-	4,250
Convention scholarship fund	-	-	-	1,667	-	1,667
Convention, sponsorships - FFA Foundation	-	2,083	(2,083)	15,040	25,000	(9,960)
Convention, host state social	-	-	-	8,572	-	8,572
Convention, sponsorships	-	2,000	(2,000)	24,950	24,000	950
TOTAL REVENUE	<u>-</u>	<u>10,479</u>	<u>(10,479)</u>	<u>144,871</u>	<u>125,750</u>	<u>19,121</u>
EXPENSES						
Convention, plaques and trophies	-	208	(208)	1,467	2,500	(1,033)
Convention, printing	-	125	(125)	3,416	1,500	1,916
Conventions, miscellaneous	-	-	-	1,475	-	1,475
Convention, awards	-	-	-	8,365	10,000	(1,635)
Convention, photography	-	-	-	28	-	28
Conventions, meal functions	-	1,000	(1,000)	10,612	12,000	(1,388)
Convention, promotion and marketing	-	125	(125)	516	1,500	(984)
Convention, postage and shipping	-	167	(167)	583	2,000	(1,417)
Convention, equipment rental	-	500	(500)	8,616	6,000	2,616
Convention, workshops	-	-	-	-	-	-
Convention, host state social	-	-	-	8,572	-	8,572
Convention, speakers	-	-	-	-	-	-
Convention, trade show expense	-	-	-	-	-	-
Convention, tour expenses	-	-	-	-	-	-
Convention, committee expense	-	125	(125)	2,527	1,500	1,027
Convention, sponsorships - FFA Foundation	-	2,083	(2,083)	20,903	25,000	(4,097)
Convention, travel/board of directors	-	917	(917)	15,234	11,000	4,234
Convention, staff travel	-	583	(583)	8,786	7,000	1,786
Convention, other travel	-	83	(83)	-	1,000	(1,000)
TOTAL EXPENSES	<u>-</u>	<u>5,916</u>	<u>(5,916)</u>	<u>91,100</u>	<u>81,000</u>	<u>10,100</u>
NET INCOME (LOSS)	<u>\$ -</u>	<u>\$ 4,563</u>	<u>\$ (4,563)</u>	<u>\$ 53,771</u>	<u>\$ 44,750</u>	<u>\$ 9,021</u>

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