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To the Board of Directors
National Association of
Agricultural Educators, Inc.
Lexington, Kentucky 40546

We have compiled the accompanying statement of financial position of National Association of Agricultural Educators, Inc. (a nonprofit organization) as of January 31, 2015 and the related statement of activities for the seven months then ended, and the accompanying supplementary information contained in the Schedule of Actual vs. Budget, Convention Revenue and Expenses, and Case Program Revenue and Expenses, which is presented only for supplementary purposes. We have not audited or reviewed the accompanying financial statements and supplementary schedules and, accordingly, do not express an opinion or provide any assurance about whether the financial statements and supplementary schedules are in accordance with accounting principles generally accepted in the United States of America.

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the financial statements.

Our responsibility is to conduct the compilation in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The objective of a compilation is to assist management in presenting financial information in the form of financial statements without undertaking to obtain or provide any assurance that there are no material modifications that should be made to the financial statements.

Management has elected to omit substantially all of the disclosures and the statement of cash flows required by accounting principles generally accepted in the United States of America. If the omitted disclosures and statement of cash flows were included in the financial statements, they might influence the user's conclusions about the Organization's financial position, changes in net assets, and cash flows. Accordingly, these financial statements are not designed for those who are not informed about such matters.

Stephen D. Schnettler, PLLC

February 13, 2015

NATIONAL ASSOCIATION OF AGRICULTURAL EDUCATORS, INC.
Statement of Financial Position
January 31, 2015

ASSETS	
Cash on deposit	\$ 233,907
Investments - operating fund	594,582
Investments - life membership fund	207,266
Investments - reserve fund	2,723
Accounts receivable	259,965
Prepaid expenses	344,852
Property and equipment - CASE	712
Property and equipment	<u>8,955</u>
 TOTAL ASSETS	 <u>\$ 1,652,962</u>
 LIABILITIES AND NET ASSETS	
LIABILITIES	
Accounts payable	\$ 31,761
Accrued leave payable	33,802
Other current liabilities	<u>7,432</u>
 TOTAL LIABILITIES	 <u>72,995</u>
 NET ASSETS	
Unrestricted net assets:	
Current operation	1,152,699
Board designated for special purposes	207,325
Temporarily restricted net assets	480
CASE Project	<u>219,463</u>
 TOTAL NET ASSETS	 <u>1,579,967</u>
 TOTAL LIABILITIES AND NET ASSETS	 <u>\$ 1,652,962</u>

SEE ACCOMPANYING ACCOUNTANT'S REPORT

NATIONAL ASSOCIATION OF AGRICULTURAL EDUCATORS, INC.

Statement of Activities

For the Seven Months ended January 31, 2015

	Unrestricted				
	Current Operations	Board Designated	Temporarily Restricted	CASE Project	Total
Revenue, Gains and Losses					
Membership dues	\$ 370,968	\$ 4,170	\$ -	\$ -	\$ 375,138
Convention registration	108,443	-	-	-	108,443
Sponsorship and awards	10,850	-	-	-	10,850
Merchandise sales	1,360	-	-	-	1,360
Contributions	-	-	480	-	480
Management fees	35,528	-	-	-	35,528
Net realized and unrealized gains (losses) on securities	20,584	-	-	-	20,584
Interest and dividends	26	-	-	-	26
FFA Foundation projects	176,115	-	-	-	176,115
CASE Program income	-	-	-	1,159,133	1,159,133
Other income	302,138	-	-	-	302,138
Total Revenue, Gains and Losses	1,026,012	4,170	480	1,159,133	2,189,795
Net Assets Released from Restrictions	-	-	-	-	-
Total Revenue, Gains and Losses and Reclassifications	1,026,012	4,170	480	1,159,133	2,189,795
Expenses					
General expenses	500,370	-	-	-	500,370
FFA Foundation projects	43,085	-	-	-	43,085
CASE Program expenses	-	-	-	1,129,395	1,129,395
Convention expenses	35,796	-	-	-	35,796
Total expenses	579,251	-	-	1,129,395	1,708,646
INCREASE (DECREASE) IN NET ASSETS	446,761	4,170	480	29,738	481,149
NET ASSETS AT BEGINNING OF PERIOD	705,938	203,155	-	189,725	1,098,818
NET ASSETS AT END OF PERIOD	\$ 1,152,699	\$ 207,325	\$ 480	\$ 219,463	\$ 1,579,967

SEE ACCOMPANYING ACCOUNTANT'S REPORT

NATIONAL ASSOCIATION OF AGRICULTURAL EDUCATORS, INC.

Schedule of Actual vs. Budget

For the One and Seven Months Ended January 31, 2015

	MONTH	MONTH	MONTH	YEAR TO DATE	YEAR	YEAR
	<u>ACTUAL</u>	<u>BUDGET</u>	<u>\$VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>\$VARIANCE</u>
REVENUE						
Member dues	\$ 28,867	\$ 31,385	\$ (2,518)	\$ 363,738	\$ 376,615	\$ (12,877)
Corporate membership dues	-	2,500	(2,500)	11,400	30,000	(18,600)
NSTA Dues	-	-	-	-	-	-
Delmar scholarships	-	625	(625)	-	7,500	(7,500)
Freshman scholarships	-	-	-	-	-	-
Foundation management fees	-	7,083	(7,083)	35,528	85,000	(49,472)
MBNA affinity credit card program	-	-	-	-	-	-
Toyota vehicle lease management fee	-	-	-	-	-	-
Interest and dividends	5	1,667	(1,662)	26	20,000	(19,974)
Net realized and unrealized gains (losses) on securities	-	-	-	20,584	-	20,584
Merchandise sales	-	708	(708)	1,360	8,500	(7,140)
Investment income, Life Fund	-	42	(42)	-	500	(500)
Contributions, Legislative Fund	-	-	-	480	-	480
Miscellaneous income	-	417	(417)	1,271	5,000	(3,729)
Scholarship raffle proceeds	-	125	(125)	-	1,500	(1,500)
National Teach Ag Campaign	-	13,833	(13,833)	95,819	166,000	(70,181)
Teacher Ag non-foundation revenue	-	-	-	3,116	-	3,116
Teacher crisis fund	-	-	-	1,713	-	1,713
BFRDP Grant	-	2,500	(2,500)	12,797	30,000	(17,203)
AEM business manager stipend	-	333	(333)	-	4,000	(4,000)
AEM subscriptions	-	-	-	10	-	10
Webinar revenue	-	-	-	-	-	-
DuPont Agriscience	-	-	-	66,719	-	66,719
NPS	-	-	-	-	-	-
State website development	-	-	-	-	-	-
Hurricane relief	-	-	-	-	-	-
Credit card revenue	-	-	-	-	-	-
F2F revenue	-	-	-	-	15,000	(15,000)
CASE management fee	-	2,000	(2,000)	-	24,000	(24,000)
Council MMM management fee	-	417	(417)	-	5,000	(5,000)
C O P	-	-	-	59,860	24,600	35,260
FFA Foundation project - TTTK	-	3,875	(3,875)	68,245	46,500	21,745
FFA Foundation project - OPAP	-	1,000	(1,000)	7,981	12,000	(4,019)
FFA Foundation project - OMSP	-	1,000	(1,000)	10,944	12,000	(1,056)
FFA Foundation project - OT	-	917	(917)	12,677	11,000	1,677
FFA Foundation project - OYM	-	917	(917)	14,813	11,000	3,813
FFA Foundation project - Lifetime Achievement	-	208	(208)	19,625	2,500	17,125
FFA Foundation project - Outstanding Service Citation	-	205	(205)	975	2,460	(1,485)
FFA Foundation teacher workshop	-	958	(958)	3,569	11,500	(7,931)
FFA Foundation internet café	-	-	-	-	-	-
FFA Foundation Pfizer classroom	-	-	-	-	-	-
FFA Foundation Regional Grants Revenue	-	1,500	(1,500)	-	18,000	(18,000)
FFA Foundation Agriscience Teacher	-	1,562	(1,562)	10,368	18,740	(8,372)
FFA Foundation NATAA/NAII	-	10,000	(10,000)	-	120,000	(120,000)
FFA Foundation project - XLR8	-	2,000	(2,000)	26,918	24,000	2,918
CASE program net income	(53,383)	-	(53,383)	29,738	-	29,738
Convention net income	15,573	4,587	10,986	144,330	48,050	96,280
TOTAL REVENUE	(8,938)	92,364	(101,302)	1,024,604	1,140,965	(116,361)
EXPENSES						
Salaries	29,088	28,050	1,038	210,586	336,594	(126,008)
Taxes and benefits	5,614	7,037	(1,423)	45,889	84,448	(38,559)
Computer service	1,799	625	1,174	5,416	7,500	(2,084)
Telephone	186	333	(147)	1,300	4,000	(2,700)
Accounting	650	1,317	(667)	4,550	15,800	(11,250)
Depreciation	249	333	(84)	1,745	4,000	(2,255)
Rent	-	625	(625)	-	7,500	(7,500)
Insurance	1,441	542	899	5,552	6,500	(948)
Legal	-	83	(83)	-	1,000	(1,000)
Office Supplies	37	667	(630)	1,233	8,000	(6,767)
Bank charges and investment fees	-	8	(8)	3,946	100	3,846
Printing, general	152	417	(265)	1,365	5,000	(3,635)
Staff training	-	42	(42)	-	500	(500)
Taxes and licenses	-	8	(8)	-	100	(100)
Membership and contributions	1,000	1,417	(417)	17,047	17,000	47
Travel, staff	(83)	2,083	(2,166)	471	25,000	(24,529)
Promotion and marketing	-	1,000	(1,000)	2,534	12,000	(9,466)
Merchandise and diaries	-	500	(500)	1,999	6,000	(4,001)

(Continued)

NATIONAL ASSOCIATION OF AGRICULTURAL EDUCATORS, INC.

Schedule of Actual vs. Budget

For the One and Seven Months Ended January 31, 2015

	MONTH	MONTH	MONTH	YEAR TO DATE	YEAR	YEAR
	<u>ACTUAL</u>	<u>BUDGET</u>	<u>\$VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>\$VARIANCE</u>
Photocopying		8	(8)	-	100	(100)
Postage, general	295	500	(205)	1,169	6,000	(4,831)
Professional liability insurance	-	3,041	(3,041)	36,810	36,495	315
Public relations	-	83	(83)	-	1,000	(1,000)
Scholarships	-	813	(813)	11,250	9,750	1,500
Travel, regional secretaries	707	1,167	(460)	4,464	14,000	(9,536)
Travel, board of directors	-	2,917	(2,917)	8,773	35,000	(26,227)
Nat'l Teach Ag Campaign	8,726	11,167	(2,441)	73,277	134,000	(60,723)
FFA Foundation project - TTTK	-	3,875	(3,875)	5,318	46,500	(41,182)
FFA Foundation project - OPAP	-	1,000	(1,000)	2,219	12,000	(9,781)
FFA Foundation project - OMSF	-	1,000	(1,000)	2,011	12,000	(9,989)
FFA Foundation project - OT	-	917	(917)	1,864	11,000	(9,136)
FFA Foundation project - OYM	-	917	(917)	304	11,000	(10,696)
FFA Foundation project - Lifetime achievement	15,000	208	14,792	15,000	2,500	12,500
FFA Foundation project - Outstanding service citation	-	205	(205)	-	2,460	(2,460)
FFA Foundation project - Smart Edge	-	-	-	-	-	-
FFA Foundation teacher workshop	-	958	(958)	5,419	11,500	(6,081)
FFA Foundation internet café	-	-	-	-	-	-
FFA Foundation Pfizer Classroom	-	-	-	-	-	-
FFA Foundation Regional Grants	-	1,500	(1,500)	-	18,000	(18,000)
FFA Foundation Agriscience Teachers	-	1,562	(1,562)	10,950	18,740	(7,790)
FFA Foundation NATAA/NAII	-	-	-	-	-	-
FFA Foundation XLR8	-	2,000	(2,000)	5,763	24,000	(18,237)
DuPont Agriscience	292	-	292	4,357	-	4,357
GMAC SmartEdge program	-	-	-	-	-	-
NPS expense	-	833	(833)	-	10,000	(10,000)
Webinar expense	-	100	(100)	601	1,200	(599)
Teacher crisis fund	500	-	500	2,500	-	2,500
Communities of practice expense	-	1,667	(1,667)	22,191	20,000	2,191
Substitute teacher hire behinds	-	125	(125)	-	1,500	(1,500)
NSTA dues	-	-	-	-	-	-
Bad debts	-	-	-	-	-	-
Website	1,050	-	1,050	7,905	-	7,905
NATAA stipends	-	-	-	8,625	120,000	(111,375)
BFRDP expense	-	-	-	-	2,500	(2,500)
BFPD contract labor	-	-	-	7,500	-	7,500
Contract labor	-	-	-	-	-	-
Storage	-	-	-	-	-	-
Credit card expense	162	-	162	1,478	-	1,478
Ag Ed opportunity fund	-	-	-	-	-	-
Miscellaneous	74	-	74	74	-	74
TOTAL EXPENSES	<u>66,939</u>	<u>81,650</u>	<u>(14,711)</u>	<u>543,455</u>	<u>1,102,287</u>	<u>(558,832)</u>
NET INCOME (LOSS)	<u>\$ (75,877)</u>	<u>\$ 10,714</u>	<u>\$ (86,591)</u>	<u>\$ 481,149</u>	<u>\$ 38,678</u>	<u>\$ 442,471</u>

SEE ACCOMPANYING ACCOUNTANT'S REPORT

NATIONAL ASSOCIATION OF AGRICULTURAL EDUCATORS, INC.
Schedule of Convention Revenue and Expenses
For the One and Seven Months Ended January 31, 2015

	<u>MONTH</u> <u>ACTUAL</u>	<u>MONTH</u> <u>BUDGET</u>	<u>MONTH</u> <u>\$VARIANCE</u>	<u>YEAR TO DATE</u> <u>ACTUAL</u>	<u>YEAR</u> <u>BUDGET</u>	<u>YEAR</u> <u>\$VARIANCE</u>
REVENUE						
Convention, registration	\$ 14,435	\$ 8,333	\$ 6,102	\$ 108,443	\$ 100,000	\$ 8,443
Convention, tickets/workshops	-	-	-	-	-	-
Convention, trade show	10	-	10	1,810	-	1,810
Convention - Ideas Unlimited	-	-	-	-	-	-
Convention - Teacher Mentor	-	-	-	-	-	-
Convention scholarship fund	-	-	-	1,486	-	1,486
Convention, sponsorships - FFA Foundation	-	2,917	(2,917)	48,640	35,000	13,640
Convention, host state social	-	-	-	8,897	-	8,897
Convention, sponsorships	1,350	1,333	17	10,850	16,000	(5,150)
TOTAL REVENUE	<u>15,795</u>	<u>12,583</u>	<u>3,212</u>	<u>180,126</u>	<u>151,000</u>	<u>29,126</u>
EXPENSES						
Convention, plaques and trophies	-	242	(242)	4,765	2,900	1,865
Convention, printing	-	-	-	1,854	-	1,854
Convention, miscellaneous	-	-	-	-	-	-
Convention, awards	-	-	-	5,175	7,000	(1,825)
Convention, photography	-	-	-	-	-	-
Convention, meal functions	-	833	(833)	2,535	10,000	(7,465)
Convention, promotion and marketing	-	208	(208)	3,325	2,500	825
Convention, postage and shipping	-	167	(167)	-	2,000	(2,000)
Convention, equipment rental	-	1,500	(1,500)	-	18,000	(18,000)
Convention, workshops	-	-	-	-	-	-
Convention, host state social	-	-	-	8,890	-	8,890
Convention, speakers	-	-	-	-	-	-
Convention, trade show expense	-	-	-	-	-	-
Convention, tour expenses	-	-	-	-	-	-
Convention, committee expense	162	379	(217)	2,112	4,550	(2,438)
Convention, sponsorships - FFA Foundation	-	2,917	(2,917)	-	35,000	(35,000)
Convention, travel/board of directors	-	1,167	(1,167)	4,422	14,000	(9,578)
Convention, staff travel	60	583	(523)	2,718	7,000	(4,282)
Convention, other travel	-	-	-	-	-	-
TOTAL EXPENSES	<u>222</u>	<u>7,996</u>	<u>(7,774)</u>	<u>35,796</u>	<u>102,950</u>	<u>(67,154)</u>
NET INCOME (LOSS)	<u>\$ 15,573</u>	<u>\$ 4,587</u>	<u>\$ 10,986</u>	<u>\$ 144,330</u>	<u>\$ 48,050</u>	<u>\$ 96,280</u>

SEE ACCOMPANYING ACCOUNTANT'S REPORT

NATIONAL ASSOCIATION OF AGRICULTURAL EDUCATORS, INC.
Schedule of CASE Program Revenue and Expenses
For the One and Seven Months Ended January 31, 2015

	MONTH	MONTH	MONTH	YEAR TO DATE	YEAR	YEAR
	<u>ACTUAL</u>	<u>BUDGET</u>	<u>\$VARIANCE</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>\$VARIANCE</u>
REVENUE						
CI fees	\$ 700	\$ -	\$ 700	\$ 254,707	\$ -	\$ 254,707
Vendor - Vernier	39,588	-	39,588	555,181	-	555,181
Vendor - NewByte	399	-	399	7,825	-	7,825
Vendor - Bio-Rad	-	-	-	2,422	-	2,422
Field test fees	-	-	-	12,640	-	12,640
New Jersey	-	-	-	-	-	-
NRES	-	-	-	59,149	-	59,149
APB	-	-	-	-	-	-
APT	-	-	-	80,453	-	80,453
ASP	-	-	-	700	-	700
Capstone Revenue	-	-	-	45,605	-	45,605
Royalty - Cengage	-	-	-	28,739	-	28,739
Royalty - Ward's	-	-	-	-	-	-
FSS revenue	-	-	-	94,890	-	94,890
Assesments - ASP	-	-	-	-	-	-
Assesments - ASA	-	-	-	-	-	-
G.W. Publications	-	-	-	84	-	84
Online	1,863	-	1,863	16,316	-	16,316
Merchandise	-	-	-	272	-	272
Replacement CD	-	-	-	150	-	150
Interest	-	-	-	-	-	-
FFA Foundation	-	-	-	-	-	-
TOTAL REVENUE	<u>42,550</u>	<u>-</u>	<u>42,550</u>	<u>1,159,133</u>	<u>-</u>	<u>1,159,133</u>
EXPENSES						
Legal and professional	-	-	-	-	-	-
Council assessment	-	-	-	11,675	-	11,675
Travel	-	-	-	10,737	-	10,737
Travel - staff	-	-	-	2,709	-	2,709
Salary	4,184	-	4,184	29,291	-	29,291
Taxes and benefits	1,070	-	1,070	6,576	-	6,576
Contract labor	50,032	-	50,032	387,555	-	387,555
Supplies	-	-	-	(145)	-	(145)
Promotion	-	-	-	10,731	-	10,731
Printing	-	-	-	2,451	-	2,451
Postage	-	-	-	(9)	-	(9)
Telecommunications	-	-	-	-	-	-
Rutgers	-	-	-	-	-	-
Vernier	40,638	-	40,638	490,635	-	490,635
NewByte	-	-	-	3,520	-	3,520
Bio-Rad	-	-	-	76	-	76
Carthage	-	-	-	-	-	-
Carthage contract labor	-	-	-	118,725	-	118,725
Field test	-	-	-	-	-	-
Field test contract labor	-	-	-	-	-	-
CI scholarships	-	-	-	157	-	157
APT contract labor	-	-	-	-	-	-
NRES	-	-	-	2,782	-	2,782
APB	-	-	-	-	-	-
FSS	-	-	-	12,524	-	12,524
APT	-	-	-	835	-	835
G.W. Publications	-	-	-	92	-	92
Online expense	-	-	-	750	-	750
Assesmnets	-	-	-	-	-	-
Royalty expense - Cengage	-	-	-	31,012	-	31,012
Case management fee	-	-	-	-	-	-
Bank charges	-	-	-	-	-	-
CI Mentor contract labor	-	-	-	6,500	-	6,500
CI mentor	-	-	-	150	-	150
Credit card expense	-	-	-	-	-	-
Depreciation	9	-	9	66	-	66
Equipment	-	-	-	-	-	-
TOTAL EXPENSES	<u>95,933</u>	<u>-</u>	<u>95,933</u>	<u>1,129,395</u>	<u>-</u>	<u>1,129,395</u>
NET INCOME (LOSS)	<u>\$ (53,383)</u>	<u>\$ -</u>	<u>\$ (53,383)</u>	<u>\$ 29,738</u>	<u>\$ -</u>	<u>\$ 29,738</u>

SEE ACCOMPANYING ACCOUNTANT'S REPORT